



# Product Manager

**Location: Edmonton, AB**  
**Job ID: PMEDM1903**

At Univar, we believe our culture is second to none. Imagine the stability of a multi-national corporation, with the comradery of a start-up. We foster a friendly, welcoming, high-performance environment where every idea and initiative is given the respect and attention it deserves. We're proud to offer our employees:

- Competitive salaries
- Comprehensive Medical/dental benefits
- Industry leading pension plan
- Bonus opportunities
- Paid training and development programs at every level
- Global career advancement and mentoring opportunities
- Education allowance

Our team is successful due to our mix of diverse backgrounds, education, experience and careers, and we are proud to be included on the Alberta Top 75 Employer list and a recipient of Canada's Safest Employer award!

## About the position

Reporting to the Vice President of Product Management, the Product Manager will focus their efforts on product and supplier management while identifying and executing procurement strategies, sales projects and developing supplier relationships for Alberta and Saskatchewan. If you are looking to work in a busy and challenging office environment then this is the job for you!

## What you'll do

- Provides market intelligence through analysis of competitive pricing, quality, service and industry activities
- Develops marketing and industry strategies in consultation with sales management
- Develops and maintains product and competitive profiles with input from all appropriate sources
- Manages the planning process for new and existing products; provides all relevant information
- Ensures adequate and complete follow-up on action items
- Manages Supplier Partnership Program
- Monitors progress and ensures follow-up points identified and communicated
- Prepares sales and marketing department with documents and material deemed necessary for supplier meetings
- Ensures action point from meeting identified & communicated to appropriate personnel
- Responsible for communication to all departments, industry teams and other offices for introduction of new products or product line
- Manages assigned product lines and industries and issues reports
- Maintains performance using product database as targeted by sales management
- Responsible for pricing strategies and managing growth margins for key products.



### What we would like from you

- University Degree or College Diploma
- 2 years' experience in Chemical industry is required
- Must be self-motivated and possess ability to relate to, and communicate with individuals at all levels of our organization
- Must possess excellent people skills for interfacing with internal/external customers and suppliers
- Strong organizational skills with ability work independently
- Possesses strong written and oral communication skills
- Team player who is customer orientated

### What do we do?

Univar is a leading global chemical distributor of industrial and specialty chemicals, food ingredients and related products and services. Our wide Canadian distribution network, with locations coast-to-coast, helps guarantee fast, reliable service to Univar's customers. Across North America, Europe, the Asia-Pacific region, and Latin America, our nearly 9,000 employees serve over 100,000 customers, representing nearly every major industry and a highly diverse set of end markets.

Safety is our top priority, the foundation for all aspects of our global business operations. Safe transport and storage of products, safe operational practices and safe working conditions enable us to protect our employees, customers, suppliers and the environment.

To read more about our successes and what we do, please visit: [www.univar.com](http://www.univar.com)

### Sounds awesome? Here's how you apply:

Please send your resume and cover letter in Word or PDF format to [univarjobs@univarcanada.com](mailto:univarjobs@univarcanada.com). Indicate the job identification number in the subject line of your email. Please note; all candidates are subject to background and reference checks. Although we appreciate all applications, only those selected for an interview will be contacted. Thank you for your interest in Univar.

