

Grow with Univar Solutions

Business Manager – Maternity Leave Replacement Agriculture (Contract)

Location: Winnipeg, MB

Univar Canada is the leading distributor of chemistry and related innovative products and services in Canada. We provide more chemical products and related services than any other company in the marketplace. Our wide distribution network, with locations coast-to-coast, helps guarantee fast, reliable service to Univar's customers. Univar Agriculture strategically partners with leading agribusinesses worldwide to enable independent retailers across the country to provide integrated crop solutions to Canadian farmers.

Safety is our first priority, both the starting point and foundation for all aspects of our global business operations. Safe transport and storage of products, safe operational practices and safe working conditions enable us to protect our employees, customers, suppliers and the environment.

To read more about our successes and what we do, please visit: www.univar.com.

We are looking for a Business Manager to join our busy team!

Responsibilities:

- Managing the implementation, tracking and measurement of marketing campaigns.
- Craft effective and engaging marketing campaigns relevant to our goals.
- Develop campaign briefs, project plans, and timelines.
- Developing sales tools to support growth.
- Conducting regular business reviews and facilitating regular business teleconferences and meetings as required.
- Define key success metrics for each campaign and build out work back schedules to manage deadlines. This involves meticulously project managing across different teams.
- Working closely with the procurement team to achieve shared goals.
- Track and assess the impact of campaigns and provide outcome reports and insights.
- Travelling occasionally, as required by business needs.

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Qualifications:

- University degree in an Agriculture, Marketing or Business-related field, or 2 years of specialized training in Agriculture.
- 3 years of Marketing experience
- Must possess excellent people skills with ability to relate to individuals at all levels, including customers, Univar Territory Managers and Suppliers.
- Strong project management and proven leadership skills with a minimum of 3 year's practical experience.
- Professional presentation both in public speaking and written skills are mandatory.
- Proven ability to successfully manage details, both in small scale and large scale projects.

Univar is widely recognized as having the best people in the chemical industry – people who are totally dedicated to meeting customers' requirements the first time and every time. We encourage you to join our team.

To Apply: Please send your resume in Word or PDF format to UnivarCAAgJobs@univar.com. Please indicate the job title and location (i.e. Business Manager - Agriculture) in the subject line of your email. Candidates are subject to a background check.

We thank you for your interest in careers at Univar.