

# Technical Development Specialist- Personal Care

Location: Toronto, ON

## what you will do:

- Develop and close new opportunities within the Personal Care industry primarily focusing on Technical customer contacts
- Work with customer's R&D teams to provide solutions and competitive offsets
- Actively communicate qualitative and quantitative updates in CRM tool (Sales Force)
- Work with management teams to develop strategic product and service solutions specific to customers and markets
- Responsible for overall growth strategy and new supplier development
- Work closely with Industry Manager to ensure growth objectives are met
- Managing marketing campaigns
- Participate in industry associations and technical conferences as required
- Other duties as assigned

## What you will require:

- University Degree in chemistry with 5 years of application experience.
- Knowledge in Skin Care, Hair Care, and Color Cosmetics formulations would be an asset.
- Knowledge of the Personal Care market is required
- Must be a team player who is able to work with colleagues and customers
- Must have an intuitive curiosity sense combined with aggressive acumen for new business development
- Strong computer skills are required

## We have:

- Competitive wages and great benefits
- A pleasant place to work with the best co-workers around
- Enjoyable company events throughout the year
- Training and education reimbursement programs

## To Apply:

Please send your resume and cover letter to [toronto.hr@univarcanada.com](mailto:toronto.hr@univarcanada.com) and indicate "Technical Development Specialist - Toronto" in the subject line of your email. All candidates are subject to a background check. We thank all applicants for their interest in careers at Univar.

## About Univar:

Univar Canada is the leading distributor of chemistry and related innovative products and services in Canada. We provide more chemical products and related services than any other company in the marketplace. Our wide distribution network, with locations coast-to-coast, helps guarantee fast, reliable service to Univar's customers.

Safety is our first priority, both the starting point and foundation for all aspects of our global business operations. Safe transport and storage of products, safe operational practices and safe working conditions enable us to protect our employees, customers, suppliers and the environment.

To read more about our successes and what we do, please visit: [www.univar.com](http://www.univar.com).